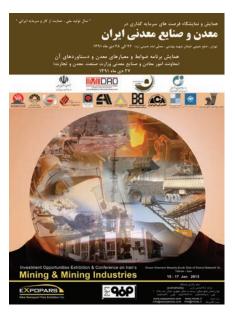


# **Post Show Report**

October 10-12, 2017 Tehran, Iran

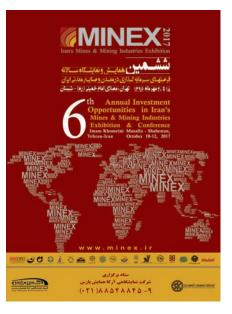
















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#### **About MINEX**

Minex2017 is one of the largest mining events in Iran and Middle East, which one of the main goals of it is the presence of the private sector and companies and government agencies in this event. The main venue of Imam Khomeini Musalla was the host of miners, owners of large mineral industries, industrial producers and dozens of domestic and foreign companies and investors from the Islamic Republic of Iran and 15 other countries from 10 to 12 of October in Tehran.

#### **Governmental Support**

- Ministry of Industry, Mine and Trade
- Iranian Mines and Mining Industries Development and Renovation Organization (IMIDRO)
- Geological Survey & Mineral Exploration of Iran (GSI)
- the Department of Environment of Iran
- Iranian Mining Engineering Organization

#### **Association Supports**

- Iron and Steel Society of Iran
- Ready Mix Concrete Society
- Iranian Tunneling Association
- Iran Foundry Syndicate
- Iranian Geophysical Society
- Iranian Ceramic Society
- Iranian Association of Engineering Geology
- Iranian Society of Rock Mechanics
- Iran Ferroalloys Association
- Iranian Metallurgical and Material Engineering Society
- Molybdenum Producers & Exporters Association
- Iranian Corrosion Association









































#### **Exhibition's General Data**

With the growth rate of almost 30% each year, in 2017 more than 250 domestic and international companies provided the most modern and newest products and services in the field of mineral machinery, drilling, machinery and equipment for transferring minerals, melting metals, cutting and processing tools for decorative stones and precious stones, modern equipment and technologies for mines, blasting equipment, consulting engineers, and investment companies.









































#### Conference

At the same time as holding the 6<sup>th</sup> Investment Opportunities in Iran's Mines & Mining Industries Exhibition, the Investment Opportunities Conference in Iran's mines was held with the participation of Ambassadors and Commercial Counsellors of different countries, investors from different European and Asian countries, domestic investors, government officials, chambers of commerce, associations and related organizations. The speakers of this conference include: Chief of Iranian Mining Engineering Organization, Head of Mine and Mining Industry Commission of Chamber of Commerce of Iran, Head of Industry, Mine and Trade House of Tehran Province, Deputy Minister of Education, Research, and Technology of the Ministry of Industry, Mine and Trade, and Managing Director of Association of European Mining Equipment Manufacturers. Also at the conference, dozens of mineral projects were introduced in three areas of exploration, extraction, and processing of different regions of the country to attract foreign investment.

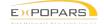














## Mining on of the goals of the 12th government



"The goal of this exhibition is to introduce investment opportunities and providing the latest achievements and technologies", said Nadeali Esmaili Dehaj, Chairman of the Iranian Mining Engineering Organization. He added "We hope that during MINEX, domestic and international companies and different business delegates negotiate and exchange information in these subjects" Expressing that one of the goals of the 12th Government is the mining sector, he said "this sector has a high priority in the 5th economic development plan.

Iran is one of the 12 mineral countries of the world, and more than 56 types of minerals and their different resource have been discovered. The investment platform

is ready in Iran because it is one of the safest countries. There is nothing to be worried here and we are ready to cooperate with the technological countries."

## Development of infrastructure, the platform for investment entrée



Bahram Shakouri, the head of Mine & Mining Commission of Chamber of Commerce of Iran, considered the country with a lot of advantages and said: "one of the advantages is the strategic position in the region"

He added: "Iran is the connecting point between Asia and Europe and its access to the international waters has created a special condition which plays an important role in the business and production of Iran."

Mr. Shakouri continued: "one of the other advantages of Iran is the region it is situated in. We are in a consumer market that has 600 million people. In the other words, it is 8% of the world's total population."

By his words, the country has good facilities in terms of

infrastructure and the development of it is one of the sectors that the foreign investors could enter." Shakouri explained: "the manpower, wage rate, different climate, and low energy costs are the advantages of Iran compare to other countries. On the other hand, also in the field of oil and gas, Iran is amongst the top countries. In the field of minerals with 57 billion tons of mineral resources, we have the periodic table at our disposal.

The head of Mine & Mining Commission of Chamber of Commerce of Iran, by pointing out to the tax incentive for the foreign investors of mining industry, he bolded: "also with the existence of supportive foreign investment act there is no problem for the foreign investors to enter Iran."

Fundraising of 250 billion USD of foreign resources in the mining sector has been predicted in the 6th plan. Also the production of minerals will reach 700 million ton until 2026.

In the following, Shakouri announced that the present capacity of road transportation for minerals is 620 million ton and mentioned: "this number must reach to 1120 million ton until 2026 and in the field of railway transportation we must have the growth of twice of the presence. For example, in the field of iron ore the production must reach 165 million ton, therefor we need 12% growth annually in this field.





The head of Mine & Mining Commission of Chamber of Commerce of Iran considered the exploration field a good opportunity for foreign investors to be present in. More than 4 million ton of decorative stones have been stocked in Iran. Zinc & lead mine of Mehdi Abad with the reserve of 154 million ton in the Yazd Province has become active and 1.5 billion USD is going to be invested in this mine which is a great opportunity for the presence of foreign investors.

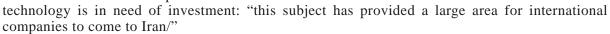
Shakouri said that 85% of employment in Iran comes from small and medium sized businesses: "The EU analyze based on the role of small & medium sized businesses in the development of European countries until 2015 shows that 4 out of 5 jobs in the world is from these businesses."

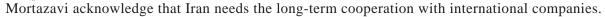
#### Iran needs long-term cooperation with international companies

MohammadReza Mortazavi, head of Industry, Mine & Trade House of Tehran Province as one of the speakers of this conference said: "the high capacity of mining, manpower, cheap energy and professional workforce are the advantages of Iran for the development of mineral activities."

By saying that the development of mineral activities are not like commerce & trade, he added: "the development of mineral activities requires assurance to the investor's presence in this sector, because the return of investment in the mineral activity requires mid-term operation."

Mortazavi pointed out to the fact that today the mines in Iran in the field of improvement and renovation of tachnology is in pand of investment; "this subject has







#### Iran the safest country in the region



Barat Ghobadian, Deputy of Mine of the Minister of Industry, Mine and Trade acknowledged Iran as the safest country in the Middle East and added: "by considering the advantages that exists in Iran, maybe those who do not invest in Iran today will regret their decision tomorrow." Ghobadian also pointed to the newly discovered iron ore deposit in Yazd province and said: "this discovery is equal to all the resources that have been discovered up to this day."

He also mentioned: "there is a department in the ministry of Industry, Mine and Trade that follows the cooperation with outside of Iran."







#### Workshops

Another successful program of this exhibition was the meetings and the workshops. During the three days of this event, more than 20 workshops, scientific and specialized meetings were held with the participation of experts, university professors and with the participation and cooperation of the mining organizations and associations of Iran and the presence of some foreign ambassadors and foreign delegations. The workshops included:

- Rock mechanics in tunnels: from theory to implementation
- Safety in coal mines
- Fundamentals of remote sensing in exploration
- Introduction of modern technology of separation through the sensor (automatic selective separation based on sensors) and its application in mining industries with case study of copper industry
- Preparation of minerals and stone sections for optical microscope studies
- Introduction of some procedure, tests and devices used for geotechnical studies
- Iran's mineral export development solutions
- The procedure for validation and data control of analysis lab and device composition
- Orientation of principles and concepts of geo-tourism and geo-park, and Iran's potential in this field
- Investment absorption solutions in mine and mining industries
- Electron microscope's application in mining engineering
- Production planning and mine planning of gold resources in Iran
- Geological reporting codes, Life cycles of a mining project, environmental and social impact assessments and technical competent person's report
- Latest Developments in Gravity and High Intensity Magnetic Separation:

Ores (Advanced technologies for ores beneficiation)

Coal beneficiation with allair® - the world's dry jigging solution without water at lowest process cost

- IP Department workshop of Iranian Mining Engineering Organization
- Work Safety in Mines
- + Other workshops







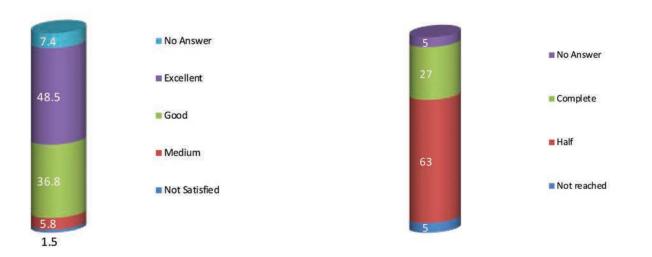




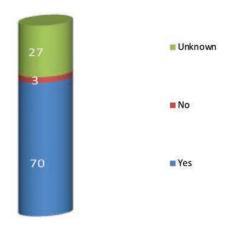


# **Exhibitor Survey Results**

How satisfying the exhibition has been (%) Reached their goals of the exhibition (%)



#### Planning to participate in 2018 (%)







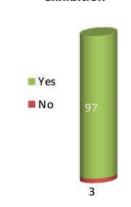


#### **Visitor Profile**

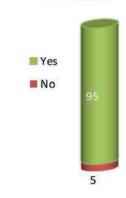
#### By job title



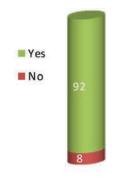
# Planning to visit next year exhibition



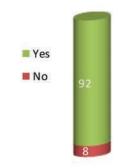
Recommend, influence or make the final decision about purchasing



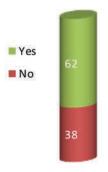
Consider that visiting the exhibition is important for business



Tend to purchase as a result of the exhibition



Visiting only MINEX among similar exhibitions







#### **List of Exhibitors**

AAF International

ABB

Acid Sazan Zanjan

Afromix

Akkayalar Konveyor

Alexandrovsk Machine-Building Plant

Alfa Machine Pooya Co.

Allmineral AMZ Ant Group Arcinal

Arian Machinery Rahbord

Arian Zamin Arkan Vazin

Arpan Machine Alvand Arvand Motor Iranian Asan Kar Padra

Asankhodro Co.

Asarol Technical and Engineering Group Association of European Mining Equipment

Manufacturers ASTRA

Atlas Pars (Atlas Copco)

Atlas Pa B & F

Bafgh Zinc Smelting

Bahan Gostar Engineering Services

Bana Machine Industry Bandarabbas Zinc Production Banske Projekty Ostrava A.S.

BARTEC Baspar Lorestan Becker Warkop BHMZ

Bitner Cable Factory

BKT

BOART LONGYEAR

Bulk Calcimin Co. Caspeo

Catalyst Parsian Co.

Cement Technology Magazine

CFT

Chinese Pavilion Chinran Machine Co.

CIFA CMS Cepcor COD Pro

COMPOSIT LLC

Consortium of Mines Development &

Renovation Persia DAEMO DFMC DLD DLK Donaldson

Dosco Duvas-Uni Ecotex EEP

Eesta Heavy Machinery Co.

Eickhoff

Electro Pars Mechanic Kavir

Elektrometal SA

Emami Mining Equipment-Sangkhak

Erkom ESAB

Esfahan Malleable Co. Esfahan Mobarakey Steel Company

Esfahan Steel Company Esfandaghe Mining Co. Fakoor Meghnatis Spadana

Famur

Faravari Mavad Madani Iran Co.

Fard Filter Middle East Fars Scientific Services Ferry Capitain (CMD)

FEST

FIB SNC di BOSI G. & S.

FIXTECH FLSmidth

Foolad Sang Mining & Industrial Company

Foton

Foulad Sab Works

FRD

French Pavilion FS IND Group Geological Survey of Iran

GHH Fahrzenge

Golgohar Mining and Industrial Company

Gonar Co. Ltd. GoodYear Goreltex GOREX GSES

Gurooh Bazarghani Abzar Havayh Sooad

Hadid Steel Co.

Hafar Sanat Persia Haffar Machine Shiraz Haffar Madan Parsian Halbach & Braun Hamyar Tejarat Fartak

Hansen Electric HANY Grouting Systems

Hardox Hargreaves Hauchinco Hazemag Group

Hero International Safety Co.

HEYNCK Hitachi

Ideh Pardazan e Zamin o Manzar

INCO

Industry, Mine, Trade Newspaper

Industry, Mine, Ingersoll Rand Ingortech Inmesol

Iran Central Iron Ore Co. Iran China Clay Industries Iran Mineral Salt Co.

Iran Zinc Development Company

Iran Zinc Production

Iranian Mineral Production and Supply

– Sistan and Baluchestan Minerals and

Exploration Plans Complex

Iranian Mining Engineering Organization Iranian Mining Engineering Organization

(Tehran Province) Isfahan Casting Industries Isfahan Copolymer Italvibras g. silingardi

ITC SA ITM

Jam Omid Alborz Co. JDEVS – University JUNJIN CSM Kavak Sanat Parsian

Kayser KAY-TEX

Kerman Coalmines Company

Kettenfabrik Kettenfabrik Unna

Khatamolanbia Construction Headquarters

Kian Madan Pars Kian Sanat







Pishgam Tajhiz Bonyan SNF Pars

Pishro Sana'at Arian Machine Iranian SOOSAN Heavy Industries Kordestan Gold Mines Development Sorna Tejarat Pars Korfinann PSM Mining

KSE-Lights **PVG** Sotras Kuzbassghiproshakhat Python STAZ Leibherr Group Qeshm Zinc Melting and Reduction Sunward Sure

LMR Complex LOVOL Rabin Tejarat Svel

M4C Radmehr Trade & Industrial Co. Tabas Parvade Coal Company Madan Aftab Pars Rahyaft Machine Parse Taemin Rah-e Arya

Madankaran Angouran Co. Ravanshir Steel Co. Taif Azarin Magna Tyres Razi Applied Science Foundation Tak Tire Azar

Magnet Abzar Gostar (MAG) Remas TAMROCK Mahle Research & Engineering Co. for Non-TATRA

Malvern Engineering ferrous metals TBK Maniton Rexsun Parsian Tehran Rubber Parts Co.

Martin Rikhtehaye Nasooz Mehr Territ Rivs TEVELBrockhaus Environment Mato

Maximator RMZ TH Minerals Rotan Joosh Saba Mine Master Thiele

MineArc RPS Ostrava Tiefenbach Mining Development Magazine RUD Titan Mitsubishi Ruhr Montan Pars

TM Machinery A.S. MONARK Sadid Mashin Aflak Tose'e Sanaye Mes Jiroft Motive Group Sadr Tamin Investment Co. Toseh Maaden Pars Tamin MSA - The Safety Company Sahand Rubber Industrial Co. Toseh Sakhte Tabatabaei Co.

MTS Sakura Trolex Muller Beltex Samayeshgem Gallery Tuka Foolad Holding SANDVIK Murtfeldt Tunnel Falat Pars

National Iranian Lead & Zinc Co. SanMe TurbineDar

Navid Bahman Shoe Co. Sany Tuschen & Zimmermann Scharf Neuhauser TZK Ni. Shargh Sepahan Schmidt Kranz Ultra Filter Nik Mehr Omrani Co. Schnab Industrial Group UMMC University

Nirafon Schneider Electric Ural Compressor Plant NIVA Schulte Strathaus Vamberk Novin Shimyar Lab Schwing Stetter Venanzetti SECOROC VENTPROM Okada

Ozon Seetech WEHR Minerals Panel A.S. - Poliuretan A.S. SENOK YAGA Sepahan Foolad Atashgah Papko Group Company Zam Servis Zamin Sanat Parker Separ Filter

Parkian LTD Shomalshargh Shahrood Industrial & Zamin Sanjesh Tolue

Pars Gostaran Aqiq (Zarmesh) Mining Co. Zangan Zinc Industry Zarazma Mineral Studies Company Part Wear Solution Shumar Engineering **PAUS** Siemens Zarfaravar Technical and Engineering Co. Simatec Process Zinc Industry Development Commercial Co.

Peyman Sanat Mohareke Sepahan (PIMCO) Sinoma Zoomlion



# **Top Booths**

- \* Golgohar Mining and Industrial Company
- \* Khatamolanbia Construction Headquarters
- \* Esfahan Mobarakeh Steel Company
- \* Schmidt Kranz
- \* Zamin Sanjesh Tolou
- \* Hafar Machine Shiraz
- \* Atlas Pars Padir
- \* Ruhr Montan Pars
- \* Creative France (French Pavilion)
- \* Chinese Pavilion
- \* MIP Process Technologies



























#### **Organizer**











# **Arka Hamayesh Pars Exhibition Co. (ExpoPars)**

There is nothing more reassuring to customers than doing business face-to-face, and one of the most effective means for marketing and advertising is exhibition. Exhibition is one of the fastest and the most effective ways to grow your business through exports. In exhibition, you negotiate confidently with your customers, and it helps your marketing more than ever. In this area, you can increase your sales and brand positioning simultaneously as well as introduce a new produce. The activity of ExpoPars includes:

- Organizing domestic and international exhibitions
- Organizing conferences, workshops and summits
- Admission and dispatch of commercial delegations



Processing
Separation Systems
Process Control Equipment

Floatation Equipment

Professional
Advisory Services
Recruitment Services
Law Firms
Management Consultancies
Risk Consultancies

Financial Institutions
Investment Banks
Corporate Finance
Security Services
Exchanges

# WHO SHOULD EXHIBIT?

# **Exploration**

Airborne Surveys
Geophysical Surveying
Exploration Software
GIS Services
Drilling
Blasting

#### **Mine Production**

Resource Management Software
Health & Safety Services
Health & Construction
Engineering & Construction
Communication Systems
Mining Contractors
Environmental Control
Underground Mining Services
Open Pit Mining Services

Special
Section for Precious &
Semi-Precious Stones
- Domestic Equipment, Tools,
Processing and Scraping Machines
of Precious and Semi-Precious Stones
Producres and Distributers
Operation License of Mines & Suppliers of

- Precious and Semi-Precious Stones
   Creditable Institutes of Gemology, Desigining
- and Jewel Making of Precious and
  Semi-precious Stones
  - Precious and Semi-Precious Stones' Publishers & Content Producers

# Heavy Equipment & Machinery

Crusher & Grinding
Electrical Mining Vehicles
& Transportation
Power Generation
Air Compressors
Conveyors & Feeding
Mineral Handing Equipment

